

Chamber News



February 2014



Happy Valentine's Day – February 14

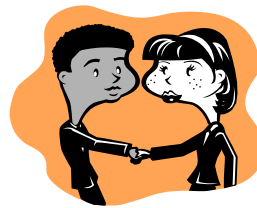
"Did you hear the news ... Sara Dostie is going to jail ... but it's for a great cause — MDA!"

Help Sara of **Healing Hands Holistic Medicine** bail out of jail. Any size donation is appreciated and tax deductible. These donations defray medical costs and help send kids to summer camp. Visit <http://mda.org/lockup/toolkit> to help Sara and the MDA. If you have any questions you can reach Sara at www.healinghandsholistic.com; s.dostie23@gmail.com

February Breakfast Meeting, February 6 – Economic Success

Director of Economic and Community Development for the City of Gardiner and the Gardiner Board of Trade, Nate Rudy, will discuss successful economic development efforts in Gardiner and what we can do to brand our region and boost business development and retention.

Nate Rudy is the director of Economic and Community Development for the City of Gardiner, and the Executive Director of the Gardiner Board of Trade. Formerly a Business Development Specialist for the State of Maine who worked from the KVCOG office, he has worked at all levels of government and managed federal, state, and foundation-funded grant programs. He holds a M.B.A. from Thomas College and a B.S. in



Environmental Science and Engineering from Virginia Tech. Nate also serves on the Board of Directors for the Maine Craft Association and the Executive Board and Steering Committee of KVCOG, and is a member of the Economic Development Council of Maine.

The Chamber breakfast meeting on **Thursday, February 6**, will be held at the Community Room on the main floor of the Winthrop Commerce Center, located at 149 Main Street in Winthrop. Enter at the rear of the building. The cost is \$5 per person, to be paid at the door. A light breakfast will be provided beginning at 7:15 am and the meeting will start at 7:30 am and end promptly at 8:30 am. The meeting, which is generously sponsored by Brian S. Berry & Associates, CPAs, is open to the public. No reservations are required. For information, please call 207-377-8020, go to www.winthropchamber.org, or send an email to info@winthropchamber.org.



**Presidents Day is
February 17 Post Office, Banks and
Credit Unions will be closed**

Maine Quality Flooring moves to new location in N. Monmouth

Knowles Lumber Co. , 1015 U.S. Route 202 welcomes Maine Quality Flooring. New displays are being updated regularly come in and visit your local building materials store and see the expanded selection of flooring.



Upcoming classes offered by Patrice Putnam of Levey, Wagley & Putnam PA

Planning and Paying for Elder Care is scheduled for Tuesday, February 11; 5:30p. Class will be held at Maranacook Community College. Cost: \$9



Brief Description: As you grow older, you may worry about how you can remain independent, pay for the care you may need, and preserve your home and savings. Or you may be a responsible for an older relative who is starting to fail. In this class, you will find out how to find good care, how to cover the costs, how “gifting” can create big financial problems, and what opportunities there are to preserve your estate for your and your family’s benefit. Subjects will include: home care, nursing home and residential care; government programs such as Medicare and MaineCare; long term care insurance; help for caregivers; protecting the spouse at home; and preserving your home, camp and savings.

Alternative Manufacturing, Inc. (AMI) Supports Maine Technology Startup Company

AMI in Winthrop is now manufacturing and shipping electronic equipment to support a startup company in Central Maine. Invisible Intelligence, LLC, based in Gardiner, designs equipment for recording radio transmissions at general aviation airports. Smaller airports, like the Augusta State Airport, do not have control towers, but rely on anyone using the airstrips to announce their intentions over the radio. Safety is obviously a critical concern for pilots and airport maintenance crews who need to know whether a runway is occupied. The General Audio Recording Device (G.A.R.D.), designed by Invisible Intelligence, is a “black box” that records all radio communication occurring at the airport and timestamps each transmission. G.A.R.D. provides the information needed for accident investigation, personnel training and runway usage data.

With nearly 25 years of electronics manufacturing experience and a focus on low and medium-volume production, AMI was able to provide the expertise needed to deliver this product to market. AMI assisted in getting the company’s prototype upgraded to a production-ready design. The



production of the printed circuit board, cabling and integration into its final enclosure all takes place at AMI’s Winthrop manufacturing facility. Production is expected to increase as the product has recently been adopted by Maine DOT and is being evaluated by other agencies that manage the country’s 5000+ general aviation airports.

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AMI currently employs over 60 employees spanning two shifts that ship products worldwide for both small and large companies throughout New England, the eastern U.S. and Canada. More information on AMI can be found on its website, amiems.com. More information on Invisible Intelligence is online at: invisibleintelligencellc.com.



SAVE THE DATE...

March 6, Breakfast Meeting Committee welcomes Lisa Gardner and Hauns Bassett from Jobs for Maine's Graduates (JMG). JMG is a private, nonprofit organization that works with thousands of students throughout the state of Maine to prepare them to graduate ready for college and careers.

Advertise Your Business on THE CHAMBER WEB SITE

The economy is picking up again, so why not get out in front of the competition by promoting your business? Advertising on the Chamber's Web site is a cost-effective way to do it. Advertising rates are posted online at www.winthropchamber.org.

For more information about advertising on the Chamber site, call 207-377-8020 or send an email to info@winthropchamber.org.

CHAMBER CASH, FOR YEAR-ROUND GIVING!

CHAMBER CASH gift certificates are a convenient and terrific way to give gifts that suit every taste *and* support the local economy! CHAMBER CASH gift certificates are easy to purchase through the Winthrop Area Federal Credit Union. They may be redeemed at any of these businesses:

- A Touch of Health
- Audette's Ace Hardware
- Augusta Fuel Co.
- DR Struck Landscape Nursery
- Fairpoint Communications
- Foshay-Carlton Cards & Gifts
- Homestead Realty
- Lakeside Motel & Marina
- Knowles Lumber
- Dr. Kenneth F. Nuzzo, OD
- The Potter's House
- Rent-A-Geek, LLC
- Subway-Winthrop
- The Theater at Monmouth
- Winthrop Farmers Market
- Winthrop Fuel Company
- The Write Approach

Support the businesses that support the community by giving CHAMBER CASH! For information, call the Winthrop Area Chamber of Commerce at 207-377-8020.

**CHAMBER CASH gift certificates do not expire, and like cash, are non-refundable if lost or stolen.*



Take Advantage of the Benefits JOIN THE CHAMBER TODAY!

Chamber membership is a great way to boost the visibility of your business or organization, get leads on new opportunities, and gain a competitive edge. Those who join the Chamber receive big benefits, such as:

- **ADVERTISING:** Members get a **FREE** listing on the Chamber WEBSITE and a **FREE** entry in the Chamber's VISITORS' GUIDE. They also get the opportunity to LINK THEIR WEBSITE to the Chamber website; ADVERTISE in the monthly newsletter; participate in special promotions and free distribution of MARKETING materials; and purchase advertising in specially designed brochures that PROMOTE TOURISM in the Winthrop Lakes Region.
- **AFFILIATING:** Members get a **FREE** membership decal; are encouraged to do BUSINESS with other members; and are given REFERRALS from inquiries made to the Chamber. Members also get to participate in the CHAMBER CASH PROGRAM, available to member businesses *only*.
- **LEADING:** Members get to be part of a lobbying effort to REPRESENT CONCERNS of the business community on a LOCAL AND STATEWIDE LEVEL.
- **NETWORKING:** Members get to KNOW ONE ANOTHER in casual meeting, reception, and other event settings. They also get to WORK TOGETHER on committees and as volunteers.

More information about membership (including a downloadable membership application form) is available online at www.winthropchamber.org

